# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 1-U

CURRENT REPORT Pursuant Regulation A of the Securities Act of 1933

August 18, 2020 (Date of Report (Date of earliest event reported))

# **GENERATION INCOME PROPERTIES, INC.**

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

47-4427295 (I.R.S. Employer Identification No.)

401 East Jackson Street, Suite 3300 Tampa, FL 33602 (Full mailing address of principal executive offices)

Telephone: (813)-448-1234 (Issuer's telephone number, including area code)

Common Shares (Title of each class of securities issued pursuant to Regulation A)

#### Item 9. Other Events

#### **Results of Operations and Financial Condition.**

August 18, 2020, Generation Income Properties (the "Company") issued a press release describing its results of operations for the year and second quarter ended June 30, 2020. The press release is furnished as Exhibit 15.1 to this report and is hereby incorporated by reference.

#### Safe Harbor Statement

This Current Report on Form 1-U contains forward-looking statements within the meaning of the federal securities laws. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "could," "seeks," "projects," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. Such forward-looking statements are subject to various risks and uncertainties, including those described under the section entitled "Risk Factors" in our Offering Circular, as such factors may be updated from time to time in our periodic filings and Offering Circular supplements filed with the SEC, which are accessible on the SEC's website at www.sec.gov. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. These factors should not be construed as exhaustive and should be read in obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise, except as required by law.

Item 10. Exhibits

<u>Number</u>	Description of Exhibit
	-

15.1 Press release dated August 18, 2020 – Financial results for the year and quarter ended June 30, 2020

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# SIGNATURE

Pursuant to the requirements of Regulation A, the issuer has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### GENERATION INCOME PROPERTIES, INC.

Date: August 18, 2020

By: <u>/s/ Richard Russell</u> Richard Russell Chief Financial Officer

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Exhibit 15.1



# GENERATION INCOME PROPERTIES, INC. ANNOUNCES SECOND QUARTER 2020 FINANCIAL RESULTS

#### FOR IMMEDIATE RELEASE

Tampa, FL, August 18, 2020 – Generation Income Properties, Inc. (OTCQB: GIPR) ("GIP" or the "Company") today announced its results for the second quarter ended June 30, 2020.

### Key Second Quarter 2020 Operating and Financial Highlights:

- Revenues from operations increased approximately \$600 thousand over the prior year quarter to approximately \$877 thousand
- Portfolio was 100% occupied and all tenants paid contractual rents on time
- Approximately \$1.0 million of cash remained on hand as of June 30, 2020
- Net loss for the quarter was approximately \$243 thousand as compared to the prior year quarter of \$603 thousand
- Core Funds from Operations ("Core FFO") was approximately \$135 thousand as compared to a negative Core FFO of approximately \$196 thousand in the prior year quarter
- Core FFO per share was \$0.064 for the current quarter as compared to a negative Core FFO per share of \$0.097 in the prior year quarter
- Cash distribution of \$.0875 per share was authorized for common stockholders

#### CEO David Sobelman

"In light of current macroeconomic realities, I am particularly pleased that we maintained 100% occupancy and received all rents throughout the second quarter," said founder and CEO David Sobelman. "I believe our focus on tenant quality, strong underlying real estate, and an intelligent acquisition process helped us deliver strong results."

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#### **Financial Results**

#### Revenue

Revenues from operations for the three months ended June 30, 2020 increased 216% to \$877,604, as compared to \$277,912 for the comparable period in 2019 due to three revenue generating properties acquired in September 2019.

#### Total Expenses

The Company's total expenses for the three months ended June 30, 2020 were \$1,120,328, an increase of \$239,208 over the quarter ended June 30, 2019 due primarily to increases in depreciation and amortization, interest, and building expenses as the result of the three properties acquired in September 2019, partially offset by nonrecurring costs of \$305,000 and \$85,000 relating to a stock based payment to an investment bank and a contract termination fee in 2019, respectively.

General, administrative, and organizational ("GAO") expenses for the three months ended June 30, 2020 decreased by \$326,910 over the comparable period in 2019 due primarily to the non-recurrence of the above mentioned \$305,000 stock based payment to the Company's investment bank.

#### Net Loss

Net loss for the quarter ended June 30, 2020 and 2019 was \$242,724 and \$603,208, respectively. The improvement in net loss was due to increased revenues and decreased GAO expenses offset by increased building expenses, depreciation, amortization, interest expense.

#### Core Funds From Operations

Core FFO for the three months ended June 30, 2020 and 2019 was \$134,509 and (\$196,444), respectively; a \$330,953 increase over the prior year comparable period. Core FFO is a non-GAAP financial measure. A reconciliation of Core FFO to GAAP net income is included in the schedules attached hereto.

#### **Distributions**

On June 23, 2020, the Company's Board of Directors authorized a \$.0875 per share cash distribution for common stockholders of record as of July 2, 2020. On July 27, 2020, the Company also paid the Non-Controlling Redeemable Interest in the Operating Partnership \$.0875 per unit.

## Liquidity

As of June 30, 2020, the Company had approximately \$1.0 million of cash on hand, total current liabilities (excluding the current portion of the acquired lease intangible liability which consists of accounts payable, accrued expenses, and insurance payable) of approximately \$0.3 million, and current mortgage loans due within 12 months totaling \$0.4 million.

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#### **Important Links**

#### SEC Filings

The Company's U.S. Securities and Exchange Commission filings and corresponding press releases can be found at https://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0001651721.

#### Additional Resources

The Company also publishes press releases on the following mediums:

- https://gipreit.com/press/
- https://www.otcmarkets.com/stock/GIPR/news

Finally, the Company has undertaken efforts to publish non-compulsory regular stockholder letters at https://gipreit.com/press/.

#### **Company Contact:**

Justin Gore - Director of Communications Generation Income Properties Inc. Tel (813) 448-1234 jgore@gipreit.com

#### **About Generation Income Properties**

Generation Income Properties, Inc., located in Tampa, Florida, is an internally managed real estate investment trust formed to acquire and own, directly and jointly, real estate investments focused on retail, office and industrial net lease properties located primarily in major United States cities, with an emphasis on the major coastal markets. GIP invests primarily in freestanding, single-tenant commercial retail, office and industrial properties.

Additional information about Generation Income Properties, Inc. can be found at the Company's corporate website: www.gipreit.com.

#### Forward-Looking Statements:

This press release, whether or not expressly stated, may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. It reflects the Company's expectations regarding future events and economic performance and are forward-looking in nature and, accordingly, are subject to risks and uncertainties. Such forward-looking statements include risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements which are, in some cases, beyond the Company's control which could have a material adverse effect on the Company's business, financial condition, and results of operations. Some of these risks and uncertainties are identified in the Company's most recent Annual Report on Form 1-K and its other filings with the SEC, which are available at www.sec.gov. The occurrence of any of these risks and uncertainties could have a material adverse effect on the Company's formations. For these reasons, among others, investors are cautioned not to place undue reliance upon any forward-looking statements in this press release. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

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### Generation Income Properties, Inc. Consolidated Balance Sheets

		As of June 30, 2020	As of December 31, 2019		
	(	Unaudited)			
Assets					
Investment in real estate					
Property	\$	35,642,058	\$	35,462,653	
Tenant improvements	φ	482,701	φ	482,701	
Acquired lease intangible assets		2,829,382		2,858,250	
Less accumulated depreciation and amortization		(1,584,917)		(864,898)	
Total investments		37,369,224		37,938,706	
Cash and cash equivalents Restricted cash		837,667 184,800		974,365	
Deferred Rent asset				424,000	
		59,689		65,102	
Prepaid expenses		124,836		78,008	
Deferred financing costs		353,955		590,990	
Accounts Receivable		74,016		73,848	
Escrow deposit and other assets	-	35,721		10,607	
Total Assets	\$	39,039,908	\$	40,155,626	
Liabilities Accounts payable Accrued expenses Acquired lease intangible liability, net	\$	64,535 200,088 470,395	\$	82,937 473,545 525,144	
Insurance payable		73,270		55,200	
Deferred rent liability		131,958		89,599	
Note Payable - related party		1,100,000		1,900,000	
Mortgage loans, net of unamortized discount of \$722,026 and \$182,255 at June 30, 2020 and December 31, 2019, respectively Total liabilities		27,202,684 29,242,930		26,397,547 29,523,972	
Redeemable Non-Controlling Interests		8,198,251		8,198,251	
Stockholders' Equity					
Common stock, \$0.01 par value, 100,000,000 shares authorized; 2,100,960 shares issued and outstanding at June 30, 2020 and					
2,100,960 at December 31, 2019		21,010		21,010	
Additional paid-in capital		4,699,813		4,757,882	
Accumulated deficit		(3,122,096)		(2,345,489)	
Total Generation Income Properties, Inc. stockholders' equity		1,598,727		2,433,403	
	\$	39,039,908	\$	40,155,626	
Total Liabilities and Stockholders' Equity					
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## Generation Income Properties, Inc. Consolidated Statements of Operations (unaudited)

	Three Months ended June 30,				Six Months ended June 30,				
	2020		2019		2020			2019	
Revenue	_								
Rental income	\$	877,604	\$	277,912	\$	1,758,242	\$	552,118	
Expenses									
General, administrative and									
organizational costs		180,688		507,598		422,052		608,398	
Building expenses		166,167		22,901		355,628		49,361	
Depreciation and amortization		363,001		99,941		720,019		199,715	
Interest expense, net		350,163		138,666		726,453		263,087	
Other expenses		—		85,000		—		85,000	
Compensation costs		60,309		27,014		128,002		54,305	
Total expenses		1,120,328		881,120		2,352,154		1,259,866	
Net Loss	\$	(242,724)	\$	(603,208)	\$	(593,912)	\$	(707,748)	
	_								
Less: Net income attributable to Non-									
controlling interest		39,851		109,854		182,695		212,995	
Net Loss attributable to Generation									
Income Properties, Inc.	\$	(282,575)	\$	(713,062)	\$	(776,607)	\$	(920,743)	
Total Weighted Average Shares of									
Common Shares Outstanding		2,100,960		2,018,182		2,100,960		1,929,467	
Basic and Diluted Loss Per Share	÷	(0.17)		(0.5-)		(0.5-)		(0.17)	
Attributable to Common Stockholder	\$	(0.13)	\$	(0.35)	\$	(0.37)	\$	(0.48)	
		-							
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# Generation Income Properties, Inc. Consolidated Statements of Cash Flows (unaudited)

	Six Months Ended June 30, 2020 2019			ne 30,
				2019
OPERATING ACTIVITIES				
Net loss	\$	(593,912)	\$	(707,748)
Adjustments to reconcile net loss to cash used in operating activities				
Depreciation		514,788		152,755
Amortization of acquired lease intangible assets		205,231		46,960
Amortization of debt issuance costs		77,786		37,233
Amortization of below market leases		(54,749)		(7,062)
Stock award compensation		47,032		305,965
Changes in operating assets and liabilities				
Account receivables		(168)		—
Other assets		(25,114)		8,352
Deferred rent asset		5,413		(12,599)
Prepaid expense		(46,828)		(178,920)
Accounts payable		(49,667)		148,966
Accrued expenses		19,994		(121,580)
Deferred rent liability		42,359		
Net cash provided by (used in) operating activities		142,165		(327,678)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of land, buildings, other tangible and intangible assets		(150,537)		
Net cash (used in) generated from investing activities		(150,537)		
CASH FLOWS FROM FINANCING ACTIVITIES:				1 000 000
Proceeds from sale of stock				1,000,000
Mortgage loan borrowings		11,287,500		(2.550)
Mortgage loan repayments		(9,942,592)		(3,550)
Mortgage loan repayments - related party		(800,000)		_
Deferred financing costs paid in cash		(77,851)		
Stock costs paid in cash				(124,100)
Debt issuance costs paid in cash		(564,857)		—
Insurance financing borrowings		106,084		59,891
Insurance financing repayments		(88,014)		(24,103)
Distribution on redeemable non-controlling interests		(182,695)		(103,141)
Dividends paid on common stock		(105,101)		(119,676)
Net cash generated from (used in) financing activities		(367,526)		685,321
		(275.000)		257 (12)
Net Increase (Decrease) in Cash		(375,898)		357,643
Cash and cash equivalents and restricted cash - beginning of period		1,398,365		642,132
Cash and cash equivalents and restricted cash - end of period	\$	1,022,467	\$	999,775
CASH TRANSACTIONS				
Interest Paid		634,285		218,499
NON-CASH TRANSACTIONS				
Deferred distribution on redeemable non-controlling interest		—		109,854
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#### **Core Funds From Operations**

Our reported results are presented in accordance with GAAP. We also disclose funds from operations (FFO) and adjusted funds from operations (AFFO) both of which are non-GAAP financial measures. We believe these two non-GAAP financial measures are useful to investors because they are widely accepted industry measures used by analysts and investors to compare the operating performance of REITs.

FFO and AFFO do not represent cash generated from operating activities and are not necessarily indicative of cash available to fund cash requirements; accordingly, they should not be considered alternatives to net income as a performance measure or cash flows from operations as reported on our statement of cash flows as a liquidity measure and should be considered in addition to, and not in lieu of, GAAP financial measures.

The following table reconciles net income (which we believe is the most comparable GAAP measure) to FFO and AFFO:

	Three Months Ended June 30,			Six Months Ended June 30,		
		2020	2019	2020	2019	
Net Loss attributable to Generation Income						
Properties, Inc.	\$	(282,575) \$	(713,062) \$	(776,607) \$	(920,743)	
Depreciation and amortization	Ψ	363,001	99,941	720,019	199,715	
Funds From Operations		80,426	(613,121)	(56,588)	(721,028)	
		00,120	(010,121)	(20,200)	(/21,020)	
Amortization of deferred financing costs		27,074	25,712	77,786	37,233	
Distribution on redeemable non-controlling		,	,	,	,	
interests OP Units		_	_	122,469		
Settlement costs			85,000	_	85,000	
Non-cash stock compensation		27,009	305,965	47,032	305,965	
Adjustments From Operations		54,083	416,677	247,287	428,198	
Core Funds From Operations		134,509	(196,444)	190,699	(292,830)	
Net Loss attributable to Generation Income						
Properties, Inc.	\$	(282,575) \$	(713,062) \$	(776,607) \$	(920,743)	
Depreciation and amortization		363,001	99,941	720,019	199,715	
Amortization of deferred financing costs		27,074	25,712	77,786	37,233	
Above-and below-market lease related		(25.255)	(2.524)	( <b>* * * *</b> * * *	(= 0.60)	
intangibles		(27,375)	(3,531)	(54,749)	(7,062)	
Adjusted Funds From Operations		80,125	(590,940)	(33,551)	(690,857)	
Distribution on redeemable non-controlling interests OP Units				122.460		
		27.000	205.065	122,469	205.065	
Non-cash stock compensation		27,009	305,965	47,032	305,965	
Public company consulting fees Settlement costs		10,000	85,000	30,000	85,000	
Settlement Costs		_	85,000	_	83,000	
Adjustments From Operations		37,009	390,965	199,501	390,965	
<b>J</b>	\$	117,134 \$	(199,975) \$	165,950 \$	(299,892)	
Core Adjusted Funds From Operations	φ	11/,134 \$	(199,973) \$	105,750 \$	(277,072)	
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We compute FFO in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT. NAREIT defines FFO as GAAP net income or loss adjusted to exclude extraordinary items (as defined by GAAP), net gain or loss from sales of depreciable real estate assets, impairment write-downs associated with depreciable real estate assets and real estate related depreciation and amortization, including the pro rata share of such adjustments of unconsolidated subsidiaries. To derive AFFO, we modify the NAREIT computation of FFO to include other adjustments to GAAP net income related to non-cash revenues and expenses such as amortization of deferred financing costs, amortization of capitalized lease incentives, above- and below-market lease related intangibles, non-cash stock compensation, and non-cash flows or long-term operating performance. We use AFFO as one measure of our performance when we formulate corporate goals.

FFO is used by management, investors and analysts to facilitate meaningful comparisons of operating performance between periods and among our peers primarily because it excludes the effect of real estate depreciation and amortization and net gains on sales, which are based on historical costs and implicitly assume that the value of real estate diminishes predictably over time, rather than fluctuating based on existing market conditions. We believe that AFFO is an additional useful supplemental measure for investors to consider because it will help them to better assess our operating performance without the distortions created by other non-cash revenues or expenses. FFO and AFFO may not be comparable to similarly titled measures employed by other companies.

We also use Core FFO and Core AFFO to adjust for non-capitalized costs incurred by the Company in relation to initial public company status and costs incurred with up-listing to Nasdaq. These costs will typically include non-cash stock compensation, consulting fees to investment banks, consultants for advice for public company status, non-recurring litigation expenses and distribution on redeemable non-controlling interest OP Units. Core FFO and Core AFFO may not be comparable to similarly titled measures employed by other companies.

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